

# Rocks and Sand

The busier you are, the more important to stop and read this story.

One day, an expert in time management was speaking to a group of business students and, to drive home a point, used an illustration those students will never forget.

As he stood in front of the group of high-powered over achievers, he said, "Okay, time for a quiz." He then pulled out a one-gallon, wide-mouth masonry jar and set it on the table in front of him. Then he produced about a dozen fist-sized rocks and carefully placed them, one by one, into the jar. When the jar was filled to the top and no more rocks would fit inside, he asked, "Is this jar full?"

Everyone in the class said, "Yes."

Then he said, "Really?" He reached under the table and pulled out a bucket of gravel. Then he dumped some gravel in and shook the jar, causing pieces of gravel to work themselves down into the space between the big rocks. Then he asked the group once more. "Is this jar full?" By this time the class was on to him. "Probably not," one of them answered.

"Good!" he replied. He reached under the table and brought out a bucket of sand. He started dumping the sand in the jar and it went into all the spaces left between the rocks and the gravel. Once more he asked the question. "Is this jar full?"

"No!" the class shouted.

Once again, he said, "Good!" Then he grabbed a pitcher of water and began to pour it in until the jar was filled to the brim. Then the expert in time-management looked at the class and asked, "What is the point of this illustration?" One eager Beaver raised his hand and said, "The point is, no matter how full your schedule is, if you try really hard you can always fit some more things in it."

"No," the speaker replied, "that's not the point. The truth this illustration teaches us is this: If you don't put the big rocks in first, you'll never get them in at all."

What are the big rocks in your life? Your children, your spouse, your loved ones, your friendships, your education, your dreams, a worthy cause, teaching or mentoring others, doing things that you love, time for yourself, your health. Remember to put these **BIG ROCKS** in first, or you'll never get them in at all. "If you sweat the little stuff (i.e. gravel, the sand) then you'll fill your life with little things you will never have the real quality time you need to spend on the big, important stuff (the big rocks). So, tonight, or in the morning, when you are reflecting on this short story, ask yourself this question: What are the "big rocks" in my life? Then put those in your jar first.

## Mistakes

The six mistakes of man, according to Cicero the Roman philosopher and author (106-43 B.C.), were:

1. The delusion that individual advancement is made by crushing others.
2. The tendency to worry about things that cannot be changed or corrected.
3. Insisting that a thing is impossible because we cannot accomplish it.
4. Neglecting development and refinement of the mind and not acquiring the habit of reading and study.
5. Refusing to set aside trivial preference.
6. Attempting to compel other persons to believe and live as we do.