

1. He is a neighbor who you respect. You say hello to each other and you consider him to be a friendly person with a high moral character.

Name _____
Address _____
City/State/Zip _____
Home Phone _____
Work Phone _____



2. There is a fellow who works in your office or business. You know him quite well and respect him.

Name _____
Address _____
City/State/Zip _____
Home Phone _____
Work Phone _____



3. There is a fellow who works at the place where you shop and you enjoy dealing with him.

Name _____
Address _____
City/State/Zip _____
Home Phone _____
Work Phone _____



4. There is a client or customer with whom you enjoy doing business.

Name _____
Address _____
City/State/Zip _____
Home Phone _____
Work Phone _____



5. When you go to church, there is someone who always gives you a friendly smile or greeting, and who has an interest in self-improvement.

Name _____
Address _____
City/State/Zip _____
Home Phone _____
Work Phone _____



6. Read your card file, Rolodex or address book. List an individual who has the qualities to be a good Mason.

Name _____
Address _____
City/State/Zip _____
Home Phone _____
Work Phone _____



7. There is a person you see occasionally whom you knew when you were in school together.

Name _____
Address _____
City/State/Zip _____
Home Phone _____
Work Phone _____



8. There is a relative or relatives whom you enjoy being with whom you haven't shared your love of Masonry.

Name _____
Address _____
City/State/Zip _____
Home Phone _____
Work Phone _____



9. You're planning a dinner party. List two non-Masons that you would like to invite.

Name _____
Address _____
City/State/Zip _____
Home Phone _____
Work Phone _____

Name _____
Address _____
City/State/Zip _____
Home Phone _____
Work Phone _____



10. List a non-Mason whom you would be most inclined to invite to attend an Iowa College football/basketball game, play golf, walk, fish, jog or play cards.

Name _____
Address _____
City/State/Zip _____
Home Phone _____
Work Phone _____



11. List a person with whom you attended a trade show or seminar.

Name _____
Address _____
City/State/Zip _____
Home Phone _____
Work Phone _____



and the people you don't know...

Just as important as the individual you do know to invite as guests to your membership function or activity are the individuals you don't know. Consider these prompts to identify quality men who would enjoy our Fraternity:

- Newspaper Editor School Principal Superintendent
- Teacher Pharmacist Bank Officer Insurance Agent
- City Councilman Chamber of Commerce Legislator
- Former Jaycee Former College Frat Members Doctor
- Former DeMolay Members Mayor Sons of Masons
- Husbands of Eastern Star Members Real Estate Agent
- Son-in-law of Masons/O.E.S. Church Board Member

Name _____
 Address _____
 City/State/Zip _____
 Home Phone _____
 Work Phone _____



Name _____
 Address _____
 City/State/Zip _____
 Home Phone _____
 Work Phone _____



Name _____
 Address _____
 City/State/Zip _____
 Home Phone _____
 Work Phone _____



Name _____
 Address _____
 City/State/Zip _____
 Home Phone _____
 Work Phone _____



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 Home Phone _____
 Work Phone _____

For more information on Iowa Masonry, check out:

www.gi-iowa.org
www.cornerstoneinitiative.com

A new attitude invariably creates a new result.

Creating a new attitude towards the membership concern will bring positive results for Iowa Masonry.

It is time not only to think about membership but do something about it...all the while maintaining our high standards.

Wouldn't you feel deprived of an important aspect of your life if you didn't know about Masonry? Share the Masonic Light!

